

For Immediate Release

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Manulife staff go extra-green Insurer joins hands with environmental organisations to conduct series of in-house activities around United Nation's Environment Day

Hong Kong — As part of its ongoing commitment to raising awareness of the urgent need to protect our planet, Manulife (International) Limited has joined hands with several environmental bodies to organise a series of activities for staff and insurance/financial advisors during June — dubbed “Environmental Month” — that are designed to encourage “green” behaviour. It is also the insurer’s way of marking World Environment Day, which falls on June 5.

Among the highlights will be Manulife staff volunteering to work at Mai Po Nature Reserve, speakers from the WWF Hong Kong presenting seminars at the company, and support for the Friends of the Earth’s “Dim It 6.21” campaign, as well as launching a series of enticing year-round discount offers to staff and insurance/financial advisors from “green” retailers.

Michael Huddart, Manulife’s Executive Vice President and Chief Executive Officer for Hong Kong, said: “Our environmental initiatives complement our continuous efforts to support the wellbeing of the community. We believe that we can bring about long-term benefits both for today’s world and future generations if we work together in adopting sound environmental practices.”

He went on: “We want to reinforce environmental awareness among our staff and insurance/financial advisors who are our key stakeholders, so that they in turn can help promote this meaningful cause to customers and the wider community.”

Manulife has already chalked up a number of significant achievements in its efforts to minimise its impact on the environment. It has been granted the Wastewi\$e Label, level “Good”, for its waste-reduction and recycling efforts. Some of its major successes have included:

- ♦ Recorded almost nine per cent reduction in paper consumption in its offices through its “Use Less Paper Action” programme, launched last October.
- ♦ Gathered more than 170,000kg of used paper for recycling in 2008.
- ♦ Collected more than 370 obsolete computers and printers for charity in 2008-2009.
- ♦ Recycled some 2,040 used ink cartridges in a year.
- ♦ Using FSC-certified paper instead of plain A4 paper.
- ♦ Setting the automatic switch-off of lighting and fancoil systems in its offices to an earlier time, and shortening the operational hours of the neon signs on top of Manulife Tower and Manulife Plaza.

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What's more, it is targeting to save more than 900,000 pieces of A4 paper — the equivalent of more than 130 trees — in a year by offering customers an opt-in option to receive their consolidated statements in printed form. In addition, it aims to save another 100,000 pieces of paper a year by ceasing to send out paper Terms and Conditions for customer website usage, providing this function online instead.

World Environment Day, commemorated every year on June 5, is one of the main means through which the United Nations stimulates worldwide awareness of the need to protect the global environment.

About Manulife (International) Limited

Manulife (International) Limited is a member of the Manulife Financial group of companies. Manulife Financial is a leading Canadian-based financial services group serving millions of customers in 19 countries and territories worldwide. Operating as Manulife Financial in Canada and Asia, and primarily through John Hancock in the United States, the Company offers clients a diverse range of financial protection products and wealth management services through its extensive network of employees, agents and distribution partners. Funds under management by Manulife Financial and its subsidiaries were Cdn\$405 billion (approximately HK\$2,492.7 billion) as at March 31, 2009.

Manulife Financial Corporation trades as 'MFC' on the TSX, NYSE and PSE, and under '945' on the SEHK. Manulife Financial can be found on the Internet at www.manulife.com.