

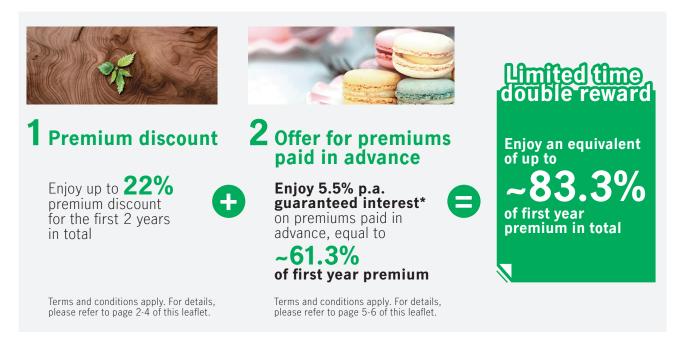
# Limited time double reward

Genesis<sup>^</sup> (5-year premium payment period, USD policy)

## Enjoy an equivalent of up to ~83.3% of first year premium in total

Promotion period: From April 22, 2024 to June 30, 2024

If you apply for **Genesis**<sup>^</sup> with 5-year premium payment period and USD as the policy currency and meet the designated annualized premium requirement, during the promotion period and pay 4 policy years' premiums in advance, you can **enjoy a limited time double reward - an equivalent of up to ~83.3% of first year premium in total**.



^ Not applicable to policies with supplementary benefit attached upon policy issuance.

\* Applicable to the amount of (a) advanced premium that had not been used to settle any premium due and payable; and (b) accumulated guaranteed interest earned from the advanced premium, from the policy year date to the end of the 4th policy year.



## Genesis Enjoy up to 25% premium discount for the first 2 years in total

Promotion period: From April 22, 2024 to June 30, 2024

Apply for **Genesis** during the promotion period to enjoy a premium discount specified as follows.

Premium payment period	Premium amount	Premium discount <sup>3</sup>	
Single premium	USD300,000 – less than USD1,000,000 HKD2,400,000 – less than HKD8,000,000	<b>0.5%</b> (Campaign code: 24363)	
	USD1,000,000 – less than USD2,000,000 HKD8,000,000 – less than HKD16,000,000	<b>1%</b> (Campaign code: 24364)	
	USD2,000,000 or above HKD16,000,000 or above	<b>2%</b> (Campaign code: 24365)	

Premium payment period	Annualized premium	Premium discount <sup>4</sup> (1st policy year)	Premium discount <sup>4</sup> (2nd policy year)
3 years	USD5,000 – less than USD10,000 HKD40,000 – less than HKD80,000	<b>3%</b> (Campaign code: 24366)	-
	USD10,000 – less than USD50,000 HKD80,000 – less than HKD400,000	<b>6%</b> (Campaign code: 24367)	-
	USD50,000 - less than USD100,000 HKD400,000 - less than HKD800,000	<b>10%</b> (Campaign code: 24368)	-
	USD100,000 – less than USD250,000 HKD800,000 – less than HKD2,000,000	<b>12%</b> (Campaign code: 24369)	-
	USD250,000 or above HKD2,000,000 or above	<b>15%</b> (Campaign code: 24370)	-
5 years	USD5,000 – less than USD10,000 HKD40,000 – less than HKD80,000	<b>5%</b> (Campaign code: 24371)	-
	USD10,000 – less than USD50,000 HKD80,000 – less than HKD400,000	<b>12%</b> (Campaign code: 24372)	-
	USD50,000 - less than USD100,000 HKD400,000 - less than HKD800,000	<b>12%</b> (Campaign code: 24373)	- 6%
	USD100,000 - less than USD250,000 HKD800,000 - less than HKD2,000,000	<b>12%</b> (Campaign code: 24374)	<b>- 8%</b>
	USD250,000 or above HKD2,000,000 or above	<b>12%</b> (Campaign code: 24375)	<b>⊦ 10%</b>
10/15 years	USD5,000 – less than USD10,000 HKD40,000 – less than HKD80,000	<b>6%</b> (Campaign code: 24376)	-
	USD10,000 – less than USD50,000 HKD80,000 – less than HKD400,000	<b>14%</b> (Campaign code: 24377)	-
	USD50,000 – less than USD100,000 HKD400,000 – less than HKD800,000	<b>15%</b> (Campaign code: 24378)	- 5%
	USD100,000 – less than USD250,000 HKD800,000 – less than HKD2,000,000	<b>15%</b> - (Campaign code: 24379)	<b>- 7%</b>
	USD250,000 or above HKD2,000,000 or above	<b>15%</b> (Campaign code: 24380)	+ 10%

#### **Terms and Conditions:**

- This promotion is only applicable to a new Genesis policy application that has been successfully submitted via a Manulife insurance advisor from April 22, 2024 to June 30, 2024 (both dates inclusive) together with a valid proposal including the relevant campaign code and premium discount shown, and approved by Manulife on or before September 30, 2024 ('Eligible Policy').
- 2. This promotion is only applicable to the basic plan's premium. All supplementary benefits' premium or prepayment of premium (if any) will not be taken into account in calculating the premium discount.
- 3. Under the premium discount promotion for single premium:
  - i. The applicable premium discount as specified above will be applied to the single premium of the Eligible Policy.
  - ii. If the policyowner increases the notional amount of the Eligible Policy before the end of the first policy year, the basic plan's single premium before the increase will be used to determine the amount of premium discount. For decrease of the notional amount of the Eligible Policy before the end of the first policy year, the basic plan's single premium after the decrease will be used to determine the amount of premium discount. For decrease of the notional amount of the Eligible Policy before the end of the first policy year, the basic plan's single premium after the decrease will be used to determine the amount of premium discount. Manulife shall have the right to request the policyowner to pay back the difference between the premium discount provided to the Eligible Policy and the entitled premium discount amount after adjustment.
- 4. Under the premium discount promotion for regular premiums:
  - i. Annualized premium is the total amount of basic plan's premium payable in respect of the first 12 months from the policy year date.
  - ii. The applicable premium discount as specified above will be applied to each premium amount due and payable for the first/second policy year respectively (as the case may be) according to the payment mode of the Eligible Policy.
  - iii. If there are any subsequent changes (including but not limited to notional amount change) on the basic plan of the Eligible Policy before the end of the first/second policy year (as the case may be):
    - a) If the change results in an increase in basic plan's premium, the basic plan's premium before the increase will be used to determine the applicable premium discount % and the entitled premium discount for the first/second policy year respectively (as the case may be).
    - b) If the change results in a decrease in basic plan's premium, the basic plan's premium after the decrease will be used to determine the applicable premium discount % and the entitled premium discount amount for the first/second policy year respectively (as the case may be), which would be adjusted as if the relevant change(s) occurred in the beginning of the first/second policy year (as the case may be). Manulife shall have the right to request the policyowner to pay back the difference between the premium discount provided to the Eligible Policy and the entitled premium discount amount after adjustment.
- 5. If the policyowner cancels, surrenders or terminates (including but not limited to termination due to the death of the life insured) the Eligible Policy before the end of the first policy year (for single premium) or before the end of the first/second policy year (as the case may be) (for regular premiums), Manulife shall have the right to deduct the amount of all premium discount(s) you received from the policy proceeds of the Eligible Policy in case of policy cancellation, surrender or termination.
- 6. The premium discount for the first/second policy year (as the case may be) will cease to apply immediately if there are any subsequent alterations (except where specified in (3.ii. and 4.iii.) above) to or termination of the Eligible Policy in the first/second policy year (as the case may be) for whatever reasons before applying the amount of the premium discount.
- For Eligible Policy issued in Hong Kong, levy on insurance premium to be collected by the Insurance Authority is calculated based on the premium before applying the amount of the premium discount.
- 8. The premium discount is non-transferable and non-redeemable for cash. In case of premium refund, any part of premium payments that is offset by the premium discount can under no circumstances be counted as premium paid and will not be included in the refund amount. For the avoidance of doubt, the premium discount will not affect any benefit the policyowner is entitled to under the Eligible Policy.
- 9. This promotion does not apply if you have terminated any existing policy or withdrawn any application of new policy of Genesis for the same life insured within six months before the Eligible Policy is applied.
- 10. This promotion cannot be used in conjunction with any other promotion unless otherwise agreed by Manulife.
- 11. Manulife reserves the right to change, terminate or cancel the promotion at any time without prior notice. Manulife's decision shall be final and conclusive.

In this leaflet, 'you' and 'your' refer to the policyowner. 'Manulife', 'we', 'us' and 'our' refer to Manulife (International) Limited (Incorporated in Bermuda with limited liability), a subsidiary of Manulife Financial Corporation.

Genesis is an insurance product provided and underwritten by Manulife. **This leaflet shall be read in conjunction with the relevant product leaflet.** You should not purchase this product solely on the basis of this promotional offer or this leaflet. Please ask your Manulife insurance advisor for a copy of the product leaflet which will give you more details about this product including the 'Important Information' showing the product risks.

For more information, please contact your Manulife insurance advisor or call our customer service hotline on (852) 2510 3383 (if you are in Hong Kong) or (853) 8398 0383 (if you are in Macau).

To view our privacy policy, you can go to our website at www.manulife.com.hk. You may also ask us not to use your personal information for direct marketing purposes by writing to us. You can find our address on our website. We will not charge you a fee for this.

This leaflet is for distribution in Hong Kong and Macau only, but not in mainland China.

### III Manulife 宏利



### Genesis / ManuGlobal Saver / ManuCentury / La Vie 2 with 5-year premium payment period Enjoy 5.5% p.a. guaranteed interest on premiums paid in advance

Promotion period: From April 22, 2024 to July 2, 2024

If you apply for Genesis, ManuGlobal Saver, ManuCentury or La Vie 2, with 5-year premium payment period and USD as the policy currency, during the promotion period and **pay 4 policy years' premiums in advance** ('advanced premiums'), you can enjoy a **guaranteed interest** as follows on the advanced premiums paid, on top of any prevailing offer(s).

Designated savings plan^	Premium payment period	Policy currency	Guaranteed interest on unused advanced premium paid
<ul> <li>Genesis</li> <li>ManuGlobal Saver</li> <li>ManuCentury</li> <li>La Vie 2</li> </ul>	5 years	USD	<b>5.5% p.a.</b> (During interest earning period®)

^ Not applicable to policies with supplementary benefit attached upon policy issuance.

Please refer to the definition of 'interest earning period' at the terms and conditions below.

#### For example

Assuming you purchase a ManuGlobal Saver (Premium Payment Period: 5 years) during the promotion period with an annual premium of USD10,000, you pay the annual premium for the 1st policy year (USD10,000), plus the premiums for 4 policy years (i.e. the 2nd to 5th policy year) in advance (USD40,000). In total, an amount of USD50,000 is paid upon policy application and no withdrawal is made before the end of the 4th policy year.



<sup>+</sup> Figures stated are rounded to the nearest integer.

\* The earned guaranteed interest will be credited within 8 weeks after the 4th policy anniversary.

Remarks: In this example, premium levy to be collected by the Insurance Authority (if applicable) has been reflected in the premiums paid. This example is hypothetical and is strictly for illustrative purposes.

The content of this leaflet does not contain the full terms of the policy(ies), and the full terms can be found in the corresponding policy document(s). Before making a purchase, you should read the policy provisions for the exact terms and conditions that apply to these products. You can ask us for a copy.

#### 4-Year Guaranteed Interest Promotion's Terms and Conditions:

- This promotion is only applicable to a new policy application of Genesis (5-year premium payment period), ManuGlobal Saver (5-year premium payment period), ManuCentury (5-year premium payment period) or La Vie 2 (5-year premium payment period) with USD as the policy currency that has been successfully submitted via a Manulife insurance advisor from April 22, 2024 to July 2, 2024 (both dates inclusive) and approved by Manulife on or before October 2, 2024 ('Eligible Policy').
- 2. This promotion is only applicable to Eligible Policy with:
  - i. annual payment mode selected;
  - ii. no premium dump-in option set up;
  - iii. no policy year date back-dating arrangement;
  - iv. no supplementary benefit attached upon policy issuance; and
  - v. total annual premium payable for the 2nd policy year to the 5th policy year, including any levy on the insurance premium to be collected by the Insurance Authority (if applicable), received by us at the same time as the initial premium, together with a duly completed valid application form for this promotion ('Application Form For 4-Year Advanced Premium Arrangement (April 2024 version)') approved by us.
- 3. Under this promotion:
  - i. The amount of advanced premium will be determined as the total annual premium payable from the 2nd policy year to the 5th policy year, including any levy on the insurance premium to be collected by the Insurance Authority (if Eligible Policy is issued in Hong Kong).
  - ii. The interest earning period is defined as the period from the policy year date to the end of the 4th policy year.
  - iii. During the interest earning period, the amount of (a) advanced premium that had not been used to settle any premium due and payable; and (b) accumulated guaranteed interest earned from the advanced premium under the Eligible Policy, would earn 5.5% per annum of guaranteed interest.
  - iv. The guaranteed interest will be credited within 8 weeks after the 4th policy anniversary, which will automatically be used to settle any indebtedness (if any) under the Eligible Policy by default; alternatively, you may request to withdraw the guaranteed interest credited at any time.
  - v. The Eligible Policy must be inforce at the time of crediting relevant guaranteed interest.
  - vi. The guaranteed interest credited will be left with us without interest.
- 4. This promotion will cease to apply immediately if there are any subsequent alterations (including but not limited to the partial refund/full refund/transfer of any premium paid in advance, notional amount change, payment mode change, premium dump-in option setup, exercising currency switch option or supplementary benefits addition etc) or terminations (including but not limited to termination due to the death of the life insured) of the Eligible Policy for whatever reasons before the guaranteed interest being credited.
- 5. For the avoidance of doubt, any unused advanced premium and guaranteed interest credited (if any) will be refunded upon termination of the Eligible Policy.
- 6. For Eligible Policy issued in Hong Kong, levy on insurance premium to be collected by the Insurance Authority is calculated based on the premium before applying any premium discount.
- 7. This promotion can be used in conjunction with other prevailing offers. Prevailing offers refer to any existing customer promotion(s) of Eligible Policy offered concurrently at the time of the application of the Eligible Policy.
- 8. Manulife reserves the right to change, terminate or cancel the promotion at any time without prior notice. Manulife's decision shall be final and conclusive.

In this leaflet, 'you' and 'your' refer to the policyowner. 'Manulife', 'we', 'us' and 'our' refer to Manulife (International) Limited (Incorporated in Bermuda with limited liability), a subsidiary of Manulife Financial Corporation.

Upon the issuance of Eligible Policy and the receipt and approval of the Application Form For 4-Year Advanced Premium Arrangement (April 2024 version) by Manulife, the full content of this leaflet (including but not limited to the terms and conditions of this promotion) will form part of the policy.

Genesis, ManuGlobal Saver, ManuCentury and La Vie 2 are insurance products provided and underwritten by Manulife. **This leaflet shall be read in conjunction with the relevant product leaflets**. You should not purchase any of these products solely on the basis of this promotional offer or this leaflet. Please ask your Manulife insurance advisor for a copy of the product leaflets which will give you more details about these products including the 'Important Information' showing the product risks.

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