

**APPLICATION FOR
CHANGE / POLICY PAYMENT
(INVESTMENT-LINKED POLICY)**

更改／保單提款（與投資相連的壽險計劃）申請表

Policy No.
保單號碼

[illegible]

Branch code _____ Location _____
 分行編號 _____ 地點 _____
 Advisor code _____
 保險顧問編號 _____
 Advisor's name _____
 保險顧問姓名 _____
 Contact no. _____
 聯絡電話 _____

Full name of policyowner 保單持有人姓名：

Important Notes 重要事項：

1. This application form is only applicable to Alpha, Alpha Regular Investor and Matrix.
此申請表只適用於「傲富投資理財計劃」、「傲峰定期投資計劃」及「邁駿投資理財計劃」。
2. Please complete this form in English BLOCK letters legibly with policyowner's signature that corresponds with the company record. Any amendments should be clearly indicated and counter-signed by the policyowner.
請用英文正楷清楚地填寫此表格，並由保單持有人簽署，而簽名必須與本公司檔案相符。任何資料如有更改，保單持有人必須清楚註明並在更改的位置簽署作實。
3. Please ensure the correct Code is used by referring to the Investment Choice Table and read the remarks before form filling (if applicable).
請參考投資選項表以便填上正確的編號，並於填寫此表格前參閱有關部份之註釋（如適用）。
4. Please put a “✓” in the appropriate box(es). **All dollar amounts are stated in the policy currency unless otherwise stated.**
請於適當方格內填上「✓」號。**除特別指明外，所有金額之幣值皆為保單幣值。**
5. You should select the investment choice(s) only if you understand the nature and risks of the investment choice(s) and its underlying fund(s), and have sufficient net worth to be able to assume the risks and bear the potential losses of trading in relation to the investment choices selected.
閣下在選擇投資選項前，請閣下必須了解該投資選項及相關基金的性質及風險，並需要持有足夠的淨資產承擔與所選投資選項有關的相關風險並承擔有關的潛在損失；否則，閣下不應選擇該投資選項。
6. You may be exposed to the additional associated risks if the selected mix of investment choices you intend to subscribe or switch in after policy inception may be inconsistent with your risk profile and knowledge (including investment knowledge in derivatives).
如閣下打算在保單生效後選擇認購的投資選項組合或者轉入的投資選項組合，與閣下的風險承擔能力及知識（包括對衍生產品的相關投資知識）不相符，則閣下可能需承受額外相關風險。
7. You may be exposed to additional associated risks if you are investing in investment choice(s) of which underlying fund(s) is/are classified as derivative fund(s). The volatility of these underlying fund(s) may increase or decrease from their derivative usage, and may suffer losses. Please refer to the offering documents of the respective underlying fund(s) for details.
如閣下所選的投資選項連繫至的相關基金被歸類為衍生產品基金，閣下或因可能需承受額外相關風險。此等相關基金的波幅或因衍生產品的使用而上升或下降，或因而出現虧損。詳情請參閱各相關基金的銷售文件。
8. The following changes become effective from February 3, 2016 (the “Effective Date”).
以下更改於**2016年2月3日**（「生效日」）起生效。
 - a) Matrix, Alpha and Alpha Regular Investor:
MIL Achiever Fund, MIL Global Fund, MIL Growth Fund and MIL Stable Fund (the “Closing Investment Choice(s)”) are closed to new subscription, regular subscription and switch-in if you do not have any units in such Closing Investment Choice(s) on or after the Effective Date. If you have arranged regular subscription to the Closing Investment Choice(s) but your holdings are reduced to zero on or after the Effective Date, your future subscription will be automatically allocated to MILAmundi Cash Fund (previously named MIL Cash Fund).
邁駿投資理財計劃，傲富投資理財計劃及傲峰定期投資計劃：
若閣下於生效日或以後並未持有**MIL**進取基金、**MIL**環球基金、**MIL**增長基金及**MIL**穩健基金（「將停止投資選項」）的任何單位，將不能進行新認購、定期認購及轉入至該將停止投資選項。若閣下已安排定期進行認購將停止投資選項，而當閣下持有該將停止投資選項之單位數量於生效日或以後遞減至零，該將停止投資選項之新認購將會自動被分配至**MIL**東方匯理現金基金（前稱**MIL**現金基金）。
9. Manulife (International) Limited (the “Company” or “Manulife”) shall have the right to update this form from time to time and to accept or reject the form submitted by you if you fail to fulfill the Company's requirements.
宏利人壽保險（國際）有限公司（「本公司」或「宏利」）有權隨時更新表格內容，如閣下未能符合本公司的有關規定，本公司將保留接受或拒絕閣下遞交之申請表格的權利。
10. To effect the instruction, this form should be completed, signed and received by the Company by 3:00 p.m. Macao time provided that the day is a dealing day.
如欲辦理有關指示，須填妥並簽署本表格，並於交易日內澳門時間下午3時前送達本公司。
11. Please provide the information required in this form, otherwise, the Company would not be able to comply with the relevant regulatory requirements. If you do not provide us the necessary information/forms in timely manner, the Company may not be able to process your application or may even reject your application and we will not bear any loss that may arise.
請根據此表格提供所需資料，否則，本公司將無法遵從相關規管要求。如閣下未能及時提交需要的資料／表格，本公司可能無法處理閣下的申請甚或拒絕閣下的申請，亦不會承擔任何可能因此引致的損失。
12. Please visit our website or contact your licensed insurance intermediary for details of the risk level of the respective investment choice.
有關各相關投資選項的風險級別詳情，請瀏覽本公司網頁或聯絡閣下的持牌保險中介人。
13. You are advised to complete the Risk Profile Questionnaire to assess your risk profile before determining your investment choices. If there are any substantial changes to the information in the questionnaire provided previously and/or the questionnaire provided was submitted over 24 months, or you never complete a Risk Profile Questionnaire before, you are required to complete the Risk Profile Questionnaire again.
我們建議閣下於決定投資選項前填寫「風險承擔能力問卷」以評估閣下之風險承受程度。如閣下於較早前遞交的「風險承擔能力問卷」內所提供的資料有重大變更及/或閣下所提供的問卷已超過**24**個月，或閣下從未填寫過「風險承擔能力問卷」，我們需要閣下重新填寫該問卷以評估閣下之風險承受程度。
14. Please read the Statement to Customers relating to the Manulife Personal Information Collection Statement (“Statement”) before you complete this form. The Statement available on Manulife's website (www.manulife.com.hk) or upon request from your Manulife Advisor. By completing and returning to Manulife the form, you are agreeing to the Statement.
當閣下填寫此表格前，請閱畢《〈宏利個人資料收集聲明〉》（「聲明」）。該聲明可於宏利網此（www.manulife.com.hk）或向閣下的宏利顧問索取。透過填妥及交回此表格，即表示閣下同意該聲明之內容。

Type of Application 申請類別	Please complete and submit 請填寫並遞交
<input type="checkbox"/> Switching 調配	Section A (Part 1A) 第一項 (1A部份)
<input type="checkbox"/> Investment/Premium Allocation Instruction: For the Attached Payment 投資／保費分配指示：適用於隨表格遞交的款項	<ul style="list-style-type: none"> Section A (Part 1B) 第一項 (1B部份) The Payment 有關款項
<input type="checkbox"/> Investment/Premium Allocation Instruction: For the Future Investment/ Payment 投資／保費分配指示：適用於將來的投資／繳費	<ul style="list-style-type: none"> Section A (Part 1C) 第一項 (1C部份)

Type of Application 申請類別	Please complete and submit 請填寫並遞交
<input type="checkbox"/> Withdrawal 提取金額	<ul style="list-style-type: none"> Section A (Part 3) 第一項 (第三部份) Section B 第二項 Relevant identity document(s) 有關身份證明文件
<input type="checkbox"/> Full Surrender 全數退保	<ul style="list-style-type: none"> Section A (Part 4) 第一項 (第四部份) Section B 第二項 Relevant identity document(s) 有關身份證明文件

Manulife is hereby requested to change certain particulars of the above numbered policy in accordance with the following information and is authorized, on account of the change, to amend the policy in accordance with the Company's practice. 保單持有人要求宏利根據下列資料對上述保單之部份資料作出更改，並授權宏利就有關更改按公司慣例對保單作出修改。

Table 1A-3 表 1A-3

[illegible]

你是否具有對投資於衍生工具的金融產品有相關的投資知識及經驗（例如曾買賣有衍生工具成份的基金或投資於該類相關基金的投資選項）？

- _____

Part 1B : Investment / Premium Allocation Instruction: For the Attached Payment 第1B部份：投資／保費分配指示：適用於隨表格遞交的款項

Please submit the payment together with this Form to the Cashier. 請將款項連同此表格遞交到繳費處。
Investment / premium allocation specified below is applicable to this investment or payment only. 下表所填寫之投資／保費分配只應用於是次投資或繳費。

Policyowner's Personal Information and Particulars 保單持有人個人資料

Occupation 職業： _____
Highest Education Level Attained 閣下的教育程度為：
☐ A) Primary school or below 小學或以下 ☐ B) Secondary school 中學 ☐ C) Post-secondary/College 專科/ 專上學院 ☐ D) University or above 大學程度或以上

Table 1B-1 表 1B-1

☐ Total Regular Premium (applicable to Matrix - Base Savings Account, Alpha / Alpha Regular Investor)
定期總保費 (適用於「通駿投資理財計劃:基本儲蓄帳戶」、「做富投資理財計劃 / 做峰定期投資計劃」)

Payment Amount 付款金額：
☐ USD 美元 ☐ HKD 港元 \$ _____

Code 編號	Investment / Premium Allocation % 投資／保費分配百分比
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
Total 合計	100 %

Table 1B-2 表 1B-2

☐ Top-up Premium 額外投資保費
OR 或
Unscheduled Payment 額外保費

Payment Amount 付款金額：
☐ USD 美元 ☐ HKD 港元 \$ _____

Code 編號	Investment / Premium Allocation % 投資／保費分配百分比
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
Total 合計	100 %

Only applicable if the corresponding underlying fund(s) of the Investment Choice(s) subscribed is / are classified as derivative fund(s) by the Securities and Futures Commission in Hong Kong.
只適用於所認購之投資選項的相關基金被香港證券及期貨事務監察委員會界定為衍生產品基金。

Do you have investment knowledge and experience in financial products with derivatives exposure (e.g. prior experience in trading derivative funds or in selecting derivative funds as underlying investment choice(s) etc.)?
你是否具有對投資於衍生工具的金融產品有相關的投資知識及經驗（例如曾買賣有衍生工具成份的基金或投資於該類相關基金的投資選項）？

☐ Yes 是 ☐ No 否

(Please complete Part 2 if your answer is "NO".
如閣下的答案是"否"，請填寫第二部份。)

Remarks on Part 1B 第1B部份註釋

1. To comply with the regulatory requirements, please complete and return the Financail Needs Analysis, Risk Profile Questionnaire, Important Facts Statement and Applicant's Declarations for Top-up Premium Payment for Alpha and Matrix and Unscheduled Premium for additional investment purpose.
為遵守監管機構要求，如申請於做富投資理財計劃及通駿投資理財計劃繳付的額外投資保費及支付額外保費作額外投資用途均須提交已填妥的財務需要分析、風險承擔能力問卷、重要資料聲明書及投保人聲明書。
2. If you do not specify the Payment Allocation Percentage above, the payment will be allocated based on the latest applicable investment / premium allocation instruction accepted by Manulife.
如閣下未有於上表註明金額分配百分比，有關金額將會按照宏利已接納的最新可適用投資／保費分配指示分配。
3. For currency exchange, the currency exchange rate will be provided by the Company from time to time. For the latest exchange rate, please contact your Insurance Advisor or visit the Company's web site at www.manulife.com.hk.
如涉及貨幣兌換，本公司將不時提供有關貨幣的兌換率。如欲查閱最新的兌換率，請聯絡閣下之保險顧問或瀏覽本公司的網站 www.manulife.com.hk。
4. In any event of conflicting instructions between the Application Form and Temporary Receipt / Bank Pay-in Slip (if applicable), Manulife has the sole discretion to withhold the dealing in whole or in part and to determine the investment / premium allocation in accordance with the Company's practice.
如申請表與臨時收據／銀行存款單（如適用）上的指示有異，宏利有權按照公司慣例不接受全部或部份的交易，以及決定有關投資／保費分配。

Part 1C : Investment / Premium Allocation Instruction: For Future Investment / Payment 第1C部份：投資／保費分配指示：適用於將來的投資／繳費

Table 1C-1 表 1C-1

Total Regular Premium (applicable to Matrix - Base Savings Account) 定期總保費 (適用於「遞增投資理財計劃: 基本儲蓄帳戶」) OR 或 Total Regular Premium (applicable to Alpha / Alpha Regular Investor) 定期總保費 (適用於 「傲富投資理財計劃／傲峰定期投資計劃」) OR 或 Planned Premium 按期保費	
Code 編號	Future Investment / Premium Allocation % 將來投資／保費分配百分比
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
Total 合計	100 %

Table 1C-2 表 1C-2

Top-up Premium 額外投資保費	
Code 編號	Future Investment / Premium Allocation % 將來投資／保費分配百分比
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
	%
Total 合計	100 %

☐ I/We confirm there are no substantial changes in the information that I/we disclosed in the latest Risk Profile Questionnaire ("RPQ") completed by me/us as well as my/our risk profile.
本人／吾等確認本人／吾等於最後填寫的「風險承擔能力問卷」所提供的資料及本人／吾等的風險承受程度沒有重大的變更。

Only applicable if the corresponding underlying fund(s) of the Investment Choice(s) subscribed is / are classified as derivative fund(s) by the Securities and Futures Commission in Hong Kong.
只適用於所認購之投資選項的相關基金被香港證券及期貨事務監察委員會界定為衍生產品基金。

Do you have investment knowledge and experience in financial products with derivatives exposure (e.g. prior experience in trading derivative funds or in selecting derivative funds as underlying investment choice(s) etc.)?
你是否具有對投資於衍生工具的金融產品有相關的投資知識及經驗（例如曾買賣有衍生工具成份的基金或投資於該類相關基金的投資選項）？

☐ Yes 是

☐ No 否

(Please complete Part 2 if your answer is "NO".
如閣下的答案是"否"，請填寫第二部份。)

Remarks on Part 1C 第1C部份註釋

1. You are advised to complete the Risk Profile Questionnaire to assess your risk profile before performing Investment / Premium Allocation. If there are any substantial changes to the information in the questionnaire provided previously and/or the questionnaire provided was submitted over 24 months, or you never complete a Risk Profile Questionnaire before, you are required to complete the Risk Profile Questionnaire again.
我們建議閣下於進行更改投資／保費分配前填寫「風險承擔能力問卷」以評估閣下之風險承受程度。如閣下於較早前遞交的「風險承擔能力問卷」內所提供的資料有重大變更及/或閣下所提供的問卷已超過24個月，或閣下從未填寫過「風險承擔能力問卷」，我們需要閣下重新填寫該問卷以評估閣下之風險承受程度。
2. The investment / premium allocation instruction of future investment or payment will follow the respective Total Regular Premium, Top-up Premium allocation and Planned Premium / Loan Repayment / Unscheduled Premium allocation above unless otherwise specified in any subsequent instructions. The above investment / premium allocation instruction when accepted by Manulife will override and update your investment / premium allocation instruction for future investment or payment filed with the Company. 除於其後作出另行指示外，將來的投資或繳費將分別按照上表定期總保費、額外投資保費及按期保費／償還貸款／非定期保費的投資／保費分配百分比分配。上表所示的投資／保費分配指示，一經宏利接納，將取代及更新閣下於本公司就將來的投資或繳費的有關投資／保費分配指示紀錄。

(This part is **ONLY** applicable for the request of Switching & Investment/Premium Allocation Instruction)
(此部分只適用於轉換和投資／保費分配指示的申請)

(i) The corresponding underlying fund(s) of the investment subscribed / switched in is /are classified as derivative fund(s), but you do not have any investment knowledge and / or experience in financial products with derivatives exposure (e.g. prior experience in trading investment choice(s) etc.)

and / or

(ii) the risk level of the investment choice(s) to be subscribed / switched in is / are inconsistent with your risk tolerance level.

(i) 所認購／轉入之投資選項的相關基金被定為衍生產品基金，而閣下對投資於衍生工具的金融產品沒有相關的投資知識及／或經驗（例如沒曾買賣相關基金的投資選項）及／或

(ii) 將認購／或轉入投資選項與閣下的風險承受程度不相符

本人／吾等（保單持有人）完全明白，宏利須就本人／吾等（保單持有人）列明的原因，評估此更改定期認購分配及／或轉換申請是否適合本人／吾等（保單持有人）；本人／吾等明白宏利將根據本人／吾等提供的解釋而可能接受或拒絕本人／吾等的申請。

5 of 8

Part 3 : Withdrawal 第三部份：提取金額 (please also complete “Section B: Payment Instructions” 請同時填寫「第二項：付款指示」)

Remarks on Part 3 第三部份註釋

1. If withdrawal amount exceeds available balance, only maximum available balance will be redeemed. 如提取金額超過可動用結餘，本公司將只會贖回最高可動用結餘。
2. For Alpha / Alpha Regular Investor - Initial Account withdrawal is **not** allowed. 如屬「做富投資理財計劃／做峰定期投資計劃一初期帳戶」，**不可**提取金額。
3. For Matrix — Base Savings Account Withdrawal 通發投資理財計劃基本儲帳戶之提取：
3. Free Withdrawal option (Only offered to Plan B and Plan C of Matrix) is available from designation Policy Year. With this option, the capital gain from the Base Savins Account can be taken out without incurring any Early Redemption Fee. 於指定保單周年開始，通發投資理財計劃（只限於計劃B及計劃C）可享受有免贖回費之提取。所提取之基金回報無須繳付提早贖回費。
4. Any withdrawal amount that exceeds the free withdrawal amount available at the time of withdrawal is subject to Early Redemption Fee. 如提取款項超過提取時可獲免贖回費的限額，超出限額的提款須要繳付贖回費。
5. Premium Shortfall Charge will also be incurred if the Net Premium Paid of Base Saving Account (including the amount transferred from Privilege Top-up Account minus aggregate withdrawal amount that exceeds the free withdrawal amount at time of withdrawal) is less than the Total Regular Premiumdue. Please refer to Principal Brochure for details. 如基本儲蓄帳戶內淨已繳保費（包括從尊尚投資帳戶過戶之金額，減去每次從基本儲蓄戶提取時超出當時免贖回費之提取限額之金額之累積總額），少於欠繳定期總保費全額，會同時徵收欠繳保費手續費。詳情參閱產品銷售說明書。

提取金額（適用於「傲富投資理財計劃／傲峰定期投資計劃：累積帳戶」、
「邁駿投資理財計劃：基本儲蓄帳戶」）

Redemption Methods 贖回方法 (Please “✓” one only 請只剔選其一)

- ☐ Redeem below amount from Account Values on pro-rate basis based on existing investment allocation 以按比例形式從現時帳戶淨值中贖回下列金額
- Amount 金額: ☐ USD 美元 ☐ HKD 港元 \$ _____
- ☐ Redeem by specifying percentage of total units held **OR** number of units **OR** amount for each investment choice in **below table**
- 於下表註明欲贖回單位總值百分比或單位數量或各投資選項之金額

Code 編號	% of total units 單位總值百分比	OR 或	Amount 金額	OR 或	Number of Units 單位數量
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
Total 合計			\$		Units

提取金額 (適用於「傲富投資理財計劃／邁駿投資理財計劃：尊尚投資帳戶」)

Redemption Method 贖回方法

- ☐ Redeem by specifying percentage of total units held OR number of units OR amount for each investment choice in **below table**
於下表註明欲贖回單位總值百分比或單位數量或各投資選項之金額

Code 編號	% of total units 單位總值百分比	OR 或	Amount 金額	OR 或	Number of Units 單位數量
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
	%				Units
Total 合計			\$		Units

☐ I, the policyowner, hereby fully surrender the above policy and request for disbursement of surrender value (if any) according to the payment instruction below. I understand that surrender charge /early redemption fee (if any) may be levied as appropriate.
本人（保單持有人）：現將上述保單全數退保及要求根據以下付款指示退還退保價值（如有）。本人明白貴公司可收取有關退保手續費/提早贖回費（如適用）。

電子支付將款項直接轉入您的銀行帳戶，令您更快收取款項，化繁為簡。

SECTION D : DECLARATION AND AUTHORIZATION 第四項：聲明及授權

I/We fully understand the features and risk level of this ILAS policy including the relevant risks as listed out in the product documents such as investment risk, liquidity risk and other risks associated. I/We fully understand that I should read the respective offering documents of the underlying fund(s) that linked to the relevant investment choice(s), in addition to Investment Choice Brochure, to understand the relevant risks in relation to the underlying fund(s). I/We fully understand the features and risks of this ILAS policy and the selected mix of underlying investment choices. I/We fully understand that I/we may be exposed to the additional associated risks if the selected mix of underlying investment choices (including but not limited to underlying investment choices selected with derivatives exposure) I/we intend to subscribe at policy application and/or after policy inception or switch in after policy inception may be inconsistent with my/our risk profile and knowledge (including but not limited to investment knowledge in derivatives). I/We confirm that I/We have sufficient net worth to be able to assume the associated risks and bear the potential loss in relation to the investment choices selected. 本人/吾等已明白此投連壽險保單的特點及風險水平，包括產品資料文件所列出的相關風險，例如投資風險、流動性風險，以及其他相關風險。本人/吾等明白，除了《投資選項手冊》之外，本人還應閱讀與各相關投資選項連繫的相關基金的銷售文件，以了解與相關基金有關的風險。本人/吾等完全明白此投連壽險保單以及所選擇認購的相關投資選項組合的特點及風險水平。本人/吾等完全明白如果本人/吾等在投保時及/或保單生效後選擇認購的相關投資選項組合（包括但不限於對衍生產品的相關投資知識）或者在保單生效後轉入的相關投資選項組合，與本人/吾等的風險承擔能力及知識（包括但不限於對衍生產品的相關投資知識）不相符，則本人/吾等可能需承受額外相關風險。本人/吾等確認本人/吾等有足夠的淨資產能力承擔與所選投資選項有關的相關風險並承擔有關的潛在損失。

<p>X</p> <hr/> <p>Signature of witness 見證人簽署 (Name 姓名 : _____)</p>	<p>X</p> <hr/> <p>Signature of policyowner 保單持有人簽署</p>
--	---

<For office use only – signature(s) verified _____ ☐ Y ☐ N>