

For Immediate Release  
August 19, 2016

With photo

## Manulife's Agassi Wang named "Insurance Agent of the Year" at Asia Trusted Life Agents & Advisers Awards 2016

**Hong Kong** — Manulife (International) Limited ("Manulife Hong Kong") announced that Agassi Wang, Senior Regional Director at its agency force, has been named "Insurance Agent of the Year" at the inaugural Asia Trusted Life Agents & Advisers Awards. The Award recognizes Ms. Wang for her outstanding performance track record and expert knowledge, for placing the interests of clients first and for her service to the industry.

A 22-year insurance veteran, Ms. Wang is seen as an outstanding leader and an icon in the Hong Kong insurance industry. Since joining Manulife in 2009, she has been highly productive in personal sales — for example, she has been the Top Advisor of the Year every year since 2010, and in 2015 she produced double the Top of the Table (TOT) requirement under Million Dollar Round Table (MDRT)\*. She is also Manulife Hong Kong's first 2017 TOT qualifier who has already achieved four times the TOT requirement in just five months. All in all, she has qualified for MDRT's Court of the Table four times, TOT seven times and is an MDRT Honor Roll Member.

Commenting on Ms. Wang's latest award win, Guy Mills, Chief Executive Officer of Manulife (International) Limited, said: "The Asia Trusted Life Agents & Advisers Awards recognize the very best in life insurance distribution. Being bestowed with the "Insurance Agent of the Year" title at the awards is a testament to Agassi's professionalism, and a tribute to her strong commitment to helping clients find the best financial planning solutions to address their needs. This prestigious award also acknowledges her continuous efforts in enhancing industry standards, promoting the value of insurance, and giving back to society."

"With the participation of a wide spectrum of contestants from different Asian markets narrowed down to five finalists, it is truly an outstanding achievement to have been selected by such an esteemed panel that includes 20 insurance leaders, life association heads and experts," Mr. Mills continued.

Among a long list of remarkable achievements, Ms. Wang is known for her being the first female to be promoted to Senior Regional Director at Manulife Hong Kong, which is at the very top of the



agency management ladder. Leading a team of close to 200 high achieving agents, Ms. Wang is also a strong believer in helping people to build their success; she willingly shares her knowledge and experience with others. As a Registered Financial Consultant (RFC) and Chartered Insurance Agency Manager (CIAM), she is also devoted to different charity and community services.

In appreciation of the Award, Ms. Wang said: "The insurance industry not only helps people care for their loved ones, but also provides for change and growth in one's career pursuits. I am greatly honoured to receive the "Insurance Agent of the Year" award, which has further inspired us in our mission to serve and help our customers, and to achieve even higher levels of customer satisfaction. This prestigious award is not only an honour for me but also a tribute to Manulife, the SV Group and my own district."

Jointly organized by Asia Insurance Review and LIMRA, the inaugural Asia Trusted Life Agents & Advisers Awards 2016 are about recognising and saluting excellence in the area of distribution at a time of the digital era. The awards saw a truly regional representation with nine winners coming from six different Asian markets - China, Hong Kong, India, Malaysia, Singapore, and Taiwan.

*\*Remarks:*

*Founded in 1927, the [Million Dollar Round Table \(MDRT\)](#), The Premier Association of Financial Professionals®, is a global, independent association of more than 43,000 of the world's leading life insurance and financial services professionals from more than 500 companies in 67 countries. MDRT members demonstrate exceptional professional knowledge, strict ethical conduct and outstanding client service. MDRT membership is recognized internationally as the standard of excellence in the life insurance and financial services business.*

**Photo:**



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## About Manulife (International) Limited

Manulife (International) Limited is a member of the Manulife group of companies.

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2016, we had C\$934 billion (HK\$5,571 billion) in assets under management and administration, and in the previous 12 months we made more than C\$25.4 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit [www.manulife.com](http://www.manulife.com) or [www.johnhancock.com](http://www.johnhancock.com).

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