

News Release

TSX/NYSE/PSE: MFC SEHK:945

For Immediate Release October 14, 2016

With photo

Manulife promotes Wilton Kee to Vice President and Chief Product Officer, Individual Financial Products, Hong Kong

Hong Kong — Manulife (International) Limited has announced the promotion of Wilton Kee to Vice President and Chief Product Officer, Individual Financial Products, Hong Kong.

Mr. Kee joined Manulife in 2013 as Assistant Vice President & Pricing Officer, Individual Financial Products, Hong Kong, overseeing its marketing actuarial functions. Last year, he took on the dual role of heading up both marketing actuarial and product development for the individual financial products business, in which he played an active part in its overall strategy and direction.

As a key driver in the revitalization of its Hong Kong product portfolio, Mr. Kee has revamped Manulife's products substantially, making them more customer-focused, competitive and timely to market over the last three years. On top of this, he has been instrumental in helping the company build new bancassurance business by developing unique customer solutions for the clients of some of the leading banks in Hong Kong.

According to Paul A. Smith, Vice President and Head of Individual Financial Products, Manulife (International) Limited: "Wilton has successfully launched innovative products to the market to meet our customers' ever-changing needs over the last year, such as ManuSilver Care, a critical-illness insurance plan tailored for seniors. With Wilton's diverse experience and strong leadership skills, we are confident that our individual financial products business will continue to go from strength to strength."

Mr. Kee also has solid experience in actuarial pricing, financial reporting and risk management, both in Hong Kong and Japan. He spent the earlier part of his career in the Asia regional office of a leading international insurance group.

He holds a Bachelor of Science degree in Actuarial Science from the University of Hong Kong and is a Fellow of the Society of Actuaries (FSA) of the United States. He has also attained the Financial Risk Manager (FRM) designation issued by the Global Association of Risk Professionals and holds a Certificate in Quantitative Finance (CQF).

Photo:



Wilton Kee Vice President and Chief Product Officer Individual Financial Products Manulife (International) Limited

About Manulife (International) Limited

Manulife (International) Limited is a member of the Manulife group of companies.

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2016, we had C\$934 billion (HK\$5,571 billion) in assets under management and administration, and in the previous 12 months we made more than C\$25.4 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit www.manulife.com or www.johnhancock.com.

Media Contact:

Jacqueline Kam / Irina Kwan
Manulife (International) Limited
Tel: (852) 2202 1284 / 2510 5760
Fax: (852) 2234 6875
Jacqueline_tm_kam@manulife.com/
Irina_lc_kwan@manulife.com

Manulife (International) Limited Incorporated in Bermuda with limited liability 22/F., Tower A, Manulife Financial Centre, 223 – 231 Wai Yip Street, Kwun Tong, Kowloon, Hong Kong Tel: (852) 2510 5600

manulife.com.hk



