

**For Immediate Release****With photo****November 2, 2015**

## **Manulife Private Wealth opens Hong Kong Office for Hong Kong and Mainland high net worth investors immigrating to Canada**

**Hong Kong** – Manulife Private Wealth today announced that it has opened an office in Hong Kong to serve high net worth customers, especially those from Hong Kong and mainland China, who have made arrangements to immigrate to Canada. As part of the Manulife Private Wealth offering in Hong Kong, a representative office of Manulife Bank of Canada is being launched at the same time.

“Manulife is one of the largest financial services organizations in Hong Kong as well as one of the leading financial institutions in the world,” said Michael Huddart, Executive Vice President and General Manager, Greater China, Manulife. “Canada is a popular country for Asians to migrate to. We believe in helping our customers with their biggest financial decisions, and as their financial partner, it’s important we make it as easy as possible for those immigrating to Canada to continue receiving financial-planning services from a trusted partner.”

“The new Hong Kong office will provide seamless service for Manulife clients who want to be serviced by our strong Manulife Private Wealth team when they move there,” said Jennifer Chua, Managing Director & Head, Manulife Private Wealth, Asia, and Chief Representative, Manulife Bank of Canada Hong Kong Representative Office. “Our experienced investment counsellors and private bankers in Canada who are fluent in Mandarin and Cantonese will customize investment, banking, insurance and planning solutions to meet specific needs of our clients.”

“Manulife has the advantage of knowing our customers. Our multiple relationships with clients, typically including insurance policies, wealth management products, mutual funds and pension schemes, enable us to think more holistically about what our clients’ financial needs are. Manulife Private Wealth’s new Hong Kong office is one of the many initiatives that support our strategy to foster long lasting, holistic customer relationships,” said Michael Dommermuth, Executive Vice President and Head of Wealth and Asset Management, Asia, Manulife.

## Photo



Pictured at a cocktail reception to celebrate the launch of Manulife Private Wealth's Hong Kong office are (from left to right): Sam Sivarajan, Vice President & Managing Director, Manulife Private Wealth; Rick Annaert, Senior Vice President, Advisory Services and President & CEO, Manulife Securities; Marianne Harrison, President and Chief Executive Officer, Manulife Canada; J. Ian Burchett, Consul General of Canada in Hong Kong and Macau; Michael Huddart, Executive Vice President and General Manager, Greater China, Manulife; Roy Gori, President and Chief Executive Officer, Manulife Asia; Michael Dommermuth, Executive Vice President, Head of Wealth and Asset Management, Asia, Manulife; Warren Thomson, Senior Executive Vice President and Chief Investment Officer, Manulife and Chairman, Manulife Asset Management; and Kai Sotorp, Executive Vice President and Global Head of Wealth and Asset Management and President and CEO, Manulife Asset Management.

## About Manulife Private Wealth

Manulife Private Wealth, launched in Canada in 2012, serves high net worth clients through an integrated approach to wealth management with banking, insurance, investment management and wealth and estate services from the Manulife Group of Companies. Manulife Private Wealth's goals-based investment management offering leverages Manulife Asset Management's extensive experience in domestic and international institutional investment management, with expertise across asset classes and investment styles.

## **About Manulife Asset Management**

Manulife Asset Management is the global asset management arm of Manulife, providing comprehensive asset management solutions for investors. This investment expertise extends across a broad range of public and private asset classes, as well as asset allocation solutions. As at June 30, 2015, assets under management for Manulife Asset Management were approximately C\$390 billion (US\$313 billion).

Manulife Asset Management's public markets units have investment expertise across a broad range of asset classes including public equity and fixed income, and asset allocation strategies. Offices with full investment capabilities are located in the United States, Canada, the United Kingdom, Japan, Hong Kong, Singapore, Taiwan, Indonesia, Thailand, Vietnam, Malaysia, and the Philippines. In addition, Manulife Asset Management has a joint venture asset management business in China, Manulife TEDA. The public markets units of Manulife Asset Management also provide investment management services to affiliates' retail clients through product offerings of Manulife and John Hancock. John Hancock Asset Management and Declaration Management and Research are units of Manulife Asset Management.

Additional information about Manulife Asset Management may be found at [ManulifeAM.com](http://ManulifeAM.com).

## **About Manulife**

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2014, we had 28,000 employees, 58,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2015, we had \$883 billion (US\$708 billion) in assets under management and administration, and in the previous 12 months we made more than \$22 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit [www.manulife.com](http://www.manulife.com) or [www.johnhancock.com](http://www.johnhancock.com).

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