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With photos

## **Manulife celebrates a decade of financial-planning excellence as it wins “Company for Financial Planning Excellence of the Year” for 10 years running**

**Hong Kong** — Manulife (International) Limited has moved into double figures with its 10th straight win as “Company for Financial Planning Excellence of the Year” (Insurance Sector) at the SCMP/IFPHK Financial Planner Awards 2016. Manulife has dominated this sector since its introduction in 2007, not only by winning it every year but also by having the most individual awardees.

Manulife also took home the “Outstanding Company of the Year (Excellence in Practice)” award for its persistent pursuit of the highest professional skills and its dedication to upholding the industry’s best practices.

“This is an outstanding tribute to our expertise in financial planning,” said Guy Mills, Chief Executive Officer, Manulife (International) Limited. “And the fact that we have continued to earn it over 10 consecutive years shows that there has been no resting on laurels; on the contrary, our company-wide approach to customer-centricity — putting the customer at the heart of what we do — has been well recognized.”

Lawrence Nutting, the company’s Chief Distribution Officer, commented: “Manulife prides ourselves on the professionalism of our agency force — the top-notch training it receives and the technology we put at its disposal to enhance the customer experience. With the growth of an aging population and the increasing concern on health and wellness, our strong team of over 6,500 professional advisors is well-equipped to provide personalized financial planning service and holistic solutions to meet the health and wealth needs of our customers.”

Now in their 12th year, the SCMP/IFPHK Financial Planner Awards cover three major sectors — banking, insurance and independent financial advisors — as well as university students who can demonstrate exceptional knowledge in the financial-planning field.



First introduced in 2014, the “Outstanding Company of the Year (Excellence in Practice)” award is presented to the company with the highest number of CFP<sup>CM</sup> or AFP<sup>TM</sup> professionals in the competition. This distinction further demonstrates the breadth of Manulife’s talent in Hong Kong.

## Photos



Kareen Chow, Vice President and Chief Agency Officer, Manulife (International) Limited (right), receives the “Company for Financial Planning Excellence of the Year” award at the SCMP/IFPHK Financial Planner Awards 2016 on behalf of the company.







Manulife's senior management members and financial planners celebrate their dual wins at the awards presentation ceremony.

### About Manulife (International) Limited

Manulife (International) Limited is a member of the Manulife group of companies.

Manulife Financial Corporation is a leading international financial services group providing forward-thinking solutions to help people with their big financial decisions. We operate as John Hancock in the United States, and Manulife elsewhere. We provide financial advice, insurance and wealth and asset management solutions for individuals, groups and institutions. At the end of 2015, we had approximately 34,000 employees, 63,000 agents, and thousands of distribution partners, serving 20 million customers. At the end of June 2016, we had C\$934 billion (HK\$5,571 billion) in assets under management and administration, and in the previous 12 months we made more than C\$25.4 billion in benefits, interest and other payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong. Follow Manulife on Twitter @ManulifeNews or visit [www.manulife.com](http://www.manulife.com) or [www.johnhancock.com](http://www.johnhancock.com).



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