

For Immediate Release
November 8, 2017

Manulife Financial Corporation declares dividends

TORONTO - Manulife Financial Corporation's Board of Directors today announced a quarterly shareholders' dividend of \$0.205 per share on the common shares of Manulife Financial Corporation (the "Company"), payable on and after December 19, 2017 to shareholders of record at the close of business on November 21, 2017.

The Board also declared dividends on the following non-cumulative preferred shares, payable on or after December 19, 2017 to shareholders of record at the close of business on November 21, 2017:

- Class A Shares Series 2 - \$0.29063 per share
- Class A Shares Series 3 - \$0.28125 per share
- Class 1 Shares Series 3 - \$0.136125 per share
- Class 1 Shares Series 4 - \$0.134008 per share
- Class 1 Shares Series 5 - \$0.243188 per share
- Class 1 Shares Series 7 - \$0.269500 per share
- Class 1 Shares Series 9 - \$0.271938 per share
- Class 1 Shares Series 11 - \$0.25 per share
- Class 1 Shares Series 13 - \$0.2375 per share
- Class 1 Shares Series 15 - \$0.24375 per share
- Class 1 Shares Series 17 - \$0.24375 per share
- Class 1 Shares Series 19 - \$0.2375 per share
- Class 1 Shares Series 21 - \$0.35 per share
- Class 1 Shares Series 23 - \$0.303125 per share

In respect of the Company's December 19, 2017 common share dividend payment date, the Board has decided that the common shares in connection with the reinvestment of dividends and optional cash purchases pursuant to the Company's Canadian Dividend Reinvestment and Share Purchase Plan and its U.S. Dividend Reinvestment and Share Purchase Plan be purchased on the open market. The purchase price of such shares will be based on the average of the actual cost to purchase such common shares. There are no applicable discounts because the common shares are being purchased on the open market and are not being issued from treasury.

About Manulife

Manulife Financial Corporation is a leading international financial services group that helps people achieve their dreams and aspirations by putting customers' needs first and providing the right advice and solutions. We operate primarily as John Hancock in the United States and

Manulife elsewhere. We provide financial advice, insurance, as well as wealth and asset management solutions for individuals, groups and institutions. At the end of 2016, we had approximately 35,000 employees, 70,000 agents, and thousands of distribution partners, serving more than 22 million customers. As of September 30, 2017, we had over \$1 trillion (US\$806 billion) in assets under management and administration, and in the previous 12 months we made \$27.1 billion in payments to our customers. Our principal operations are in Asia, Canada and the United States where we have served customers for more than 100 years. With our global headquarters in Toronto, Canada, we trade as 'MFC' on the Toronto, New York, and the Philippine stock exchanges and under '945' in Hong Kong.

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